

State of Florida End User Information Sheet

Contract No. 425-001-12-1 | Term: March 2, 2012 – March 2, 2020

Contract may be renewed for four additional 12-month periods

TVR #	SitOnIt Seating: 902039 IDEON: 909781	
Price Guides	SitOnIt Seating: November 5, 2018 IDEON: November 5, 2018	
Products	SitOnIt Seating: Multipurpose seating, stacking chairs, folding chairs and dollies or trucks, designed to support stacking and folding chairs IDEON: Tables and accessories / Upholstered seating	
Volume Discount	Tier (Net Price)	Discount (SOI / IDEON)
	\$1 - \$25,000	64% / 59.5%
	\$25,001 - \$50,000	64.72% / 60.31%
	\$50,001 - \$100,000	65.44% / 61.12%
	\$100,001 - \$200,000	66.16% / 61.93%
Minimum Order	SitOnIt Seating: \$40.00 IDEON: None	
Delivery	SitOnIt Seating: Ships within 2 business days using express fabrics ARO. Ships within 5 business days using all other fabrics ARO. Ships within 10 business days using leather ARO. IDEON: Ships within 10 business days using express fabrics ARO. There is a \$95 net fee for less than three pieces. Please verify fabric grades on the SitOnIt Seating or IDEON website before ordering.	
Payment Terms	Net 10 -1% Discount, Net 30	
Credit Card	Credit card will be accepted.	
Cancellation	Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by Exemplis. In the event cancellation is accepted by Exemplis, cancellation charges may be for the entire amount of the order.	
Purchase Order Instructions	Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order.	
Return & Restocking	Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.	
Warranty	SitOnIt Seating: Lifetime Warranty on all SOI products, except: <ul style="list-style-type: none"> • 12-year for Amplify, Torsa, Wit, and Nova when used 24/7 • 10-year for chairs purchased with the Heavy-Duty option when used 24/7 • 5-year for Fabric, Foam, Knit Back, Mesh, and Plastic • 2-year for Fabric and Foam for chairs purchased with the Heavy-Duty option IDEON: 12-years for all IDEON Seating and Tables, except: <ul style="list-style-type: none"> • 5-year for Power Modules and Electrical Components COM/COL not warranted for wear or long-term adhesion. Normal wear and tear is the specifier's responsibility.	
Tariff Surcharge	Starting March 6, 2019, Exemplis LLC will add a tariff surcharge to all applicable State of Florida Orders. The surcharge is added as a separate line item equal to 1.6% of the total net and labeled on the invoice "Tariff Surcharge". Please note, the surcharge will apply only to SitOnIt Seating and IDEON Soft Seating Products. Symmetry Office products are exempt.	
Contract Administration & Sales Contact	Derek Cairo; Manager, Contracts 6415 Katella Avenue, Cypress CA 90630 Ph: (888) 274 - 8664 Fax: (714) 995 - 4855 Email: dcairo@exemplis.com	Marc Shore, Marc Shore Associates 285 West Central Parkway, Suite 1730, Altamonte Springs, FL 32714 Ph: (407) 774-7785 Fax: (407) 862-9354 Website: marcshoreassociates.com